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Niall McConville joins TOWER Australia

TOWER Australia has announced the appointment of Niall McConville as National Dealership Manager.

He will join TOWER Australia in May and initially work out of the Melbourne offices with plans to relocate to Sydney at a later date.

Niall joins TOWER Australia from AIA, where he was also National Dealership Manager. As such, he has extensive knowledge of the market and long-standing relationships within the industry as well as an appreciation of many of TOWER's key strategic partners.

Mr McConville takes on the role previously held David Evans who left TOWER late last year to take up a Brisbane based role. He will report to Mr Patrick O'Connor, Head of Distribution, TOWER Australia Retail Life.

Mr O'Connor said attracting a person of Niall's knowledge and ability highlighted TOWER Australia's presence in the life insurance market where it held a leading position.

"TOWER Australia has continued to grow its position in the Australia life insurance market in recent years and now holds a top-tier place with a competitive offer for the independent financial adviser," he said.

"The introduction of the Accelerated Protection offering late last year has enhanced our offering making it easier for advisers and clients to do business with us.

"Niall will be a key player in TOWER Australia's continued success in this market."

Media inquiries: Rod Metcalfe
 02-9448-9761

TOWER Australia

TOWER Australia Group Limited ACN 003 401 698 AFSL 237848 PO Box 142 Milsons Point NSW 1565 80 Alfred St Milsons Point NSW 2061
T: 02 9448 9000 F: 02 9448 9100 www.toweraustralia.com.au